

CSP-0107-68

1 MAR 1968

MEMORANDUM FOR: Chief, Procurement Division, Office  
of Logistics

SUBJECT : Negotiation of IR&D Agreement, [REDACTED] 25X1A

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1. Confirming telephone conversation between [REDACTED]  
[REDACTED] on 4 March 1968, it is requested that Procurement  
Division, Office of Logistics, negotiate an Independent Research and  
Development Agreement with [REDACTED] Palo Alto, California, for Calendar  
Year 1968.

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2. We feel it is in the best interests of the Agency that Pro-  
curement Division, Office of Logistics, act as the principal negotiator  
and spokesman in this matter of common concern to several procuring  
offices within the Agency. This is particularly true in this case where  
it appears the Contractor is attempting to play one office against  
another. In addition, since Procurement Division negotiated a similar  
agreement with [REDACTED] for 1967, it seems appropriate that this continuity  
be maintained.

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3. The special DCAA group assigned to CIA under [REDACTED]  
[REDACTED] now has prime audit responsibility for this company, having  
succeeded the CIA ICAD group in 1967. I have discussed this matter  
with [REDACTED] and he concurs in the above approach and has agreed  
to provide whatever audit and rate support required by Procurement  
Division. This Office also stands ready to furnish whatever assistance  
from our Contracts Branch that Procurement Division may desire.

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4. It is requested that a copy of the [REDACTED] proposal be furnished  
to Contracts Branch, Office of Special Projects, and to [REDACTED]  
DCAA, when received.

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- [REDACTED]  
- [REDACTED]  
- [REDACTED]

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Acting Deputy Director of Special Projects